An IDC Infographic sponsored by Hewlett Packard Enterprise (HPE)

Realize Technology Value with Training

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Ongoing Training Matters
Skills and performance degrade over time without ongoing training.

Training and certification increases capability at any time in a professional’s career.

The HPE Value Proposition
IDC MarketScape Leader
4 YEARS Running for IT Education and Training

Global coverage
Unmatched technical expertise
Targeted education consulting services

Weaker Parity Stronger Relative Performance
OFFERING SERVICES QUALITY DELIVERY Overall quality Instructor quality Quality of materials or content Certification test preparation Cost of training Breadth of training content coverage Off-site classroom delivery option On-site classroom delivery option Virtual instructor lead delivery option Learning content available digitally Availability of IT process training

Dedicated Training Firms Tech Firms Technology Vendors Provide Better Training

IDC Buyer Perception of IT Education Providers Survey, January 2014

For more information on HPE Education Services, please visit the HPE web site at: www.hpe.com/services/education

HPE is an IDC MarketScape Leader for IT Education and Training in essential skill areas, including:

- Project Management Training (IDC#:250178, August 2014)
- Cloud Training (IDC#250180, August 2014)
- Big Data/Analytics Training (IDC#250181, August 2014)
- Storage Training (IDC#250182, August 2014)
- ITIL/ITSM Training (IDC#250185, August 2014)
- Security Training (IDC#250186, August 2014)
- Microsoft Training (IDC#250188, August 2014)