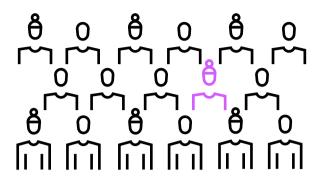


GET HPE CERTIFIED TO GROW YOUR BUSINESS AND YOUR CAREER

See how HPE certifications can help employees and organizations succeed

STAND OUT FROM THE CROWD



Boost your influence by 2.5X on strategic IT projects.¹

"[My HPE certification] has been a personal gain to my confidence and helped fill in my knowledge gaps."

—HPE Master ASE

81%

of Master ASEs agree that their certification has helped them do a better job.2

90%

of survey respondents said that certification "is more effective at preventing or reducing gaps in my learning."3 73%

of Master ASEs believe that HPE certifications **open the door** to new opportunities and advancement in their field.2

"[My] HPE Master ASE helped me get my job originally and has helped my career grow ..."

—HPE Master ASE

A broad portfolio of industry-leading⁴

certifications including compute, storage, hybrid infrastructure, Aruba, sales, and more.

2X sales-out growth⁵

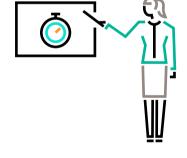
Partner organizations that were HPE sales certification compliant saw a doubling of sales-out growth, year over year, when compared to partners that were not.

HELP YOUR ORGANIZATION ACCELERATE



Opportunities

Achieve better close rates and increased deals size.2



Time saving

Be 17% more productive than untrained teams.1



Operational agility

Contribute to a 56% reduction of unplanned server downtime on users.1

Seven types of available training



Traditional classroom



Hands-on lab



Self-paced learning



Video on-demand



Dedicated on-site training

Live virtual instructor-led



Mobile app-based learning

"[My] two certifications have **helped win** several deals." —Aruba certified partner

FOR MORE INFORMATION ON HPE CERTIFICATIONS. **CHECK OUT** certification-learning.hpe.com/tr.

4 According to independent analyst Canalys' September 2020 Candefero partner survey, HPE is leading its main competitors in the "Accreditation and specialization programs" category for the 13th

¹ IDC analyst brief (comparison between certified and noncertified IT professionals). October 2020. ² HPE survey of HPE Certified Partners, October 2018. ³ Pearson VUE. 2018 Value of IT Certification.

consecutive month. ⁵ HPE CSIS sales-out and BI certification completion; all sales partners.

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