



**Hewlett Packard  
Enterprise**

# **CERTIFICATION AND LEARNING WEBSITE REDESIGN**



October 2021



## OBJECTIVES

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- Web responsiveness
- Update content
- Reduce the number of pages (72 in total)
- Provide a more intuitive and engaging online experience based on the visitor's profile and location



# USE PROFILE- AND LOCATION-BASED CONTENT TO QUICKLY FIND THE RIGHT INFORMATION

## Get started section


**YOUR FIRST STEP TO CERTIFICATION**  
 Register for our program and start learning today!  
 You'll be able to validate your newly acquired skills by earning an HPE certification, showing you are keeping pace with today's technical or sales roles.

### GET STARTED


Select your profile below and follow the steps to register to HPE Certification and Learning program.

HPE LEARNER ID
HPE PARTNER
CUSTOMER
HPE EMPLOYEE


An HPE Learner ID is your access to HPE Certification and Learning training. This is your unique identifier. Your ID is required to register for certification exams and to participate in other aspects of the program.



**Obtain your HPE Learner ID**  
Select the Get started path based on your



**Find your already-existing HPE Learner ID**



**Update your learner details if you have changed employer**

## HPE training delivery partners

**HPE TRAINING DELIVERY PARTNERS**  
 Their mission: Share their proficiency in HPE products and solutions with you through advanced presentation and facilitation skills.

The HPE Training Delivery Partner program offers high-quality choices of training delivery companies meeting the HPE Learning Partner Program requirements. These companies employ instructors who demonstrate a high proficiency in HPE products and solutions and show advanced presentation and facilitation skills.

In order to keep the level of competency required to pass HPE certification exams, only HPE-authorized training delivery partners who meet HPE standards have permission to use HPE-approved courseware.

**Choose your country** to find the current authorized HPE Training Delivery Partners and training offerings available for you.

Select your country

- Afghanistan
- Albania
- Algeria
- Angola
- Argentina
- Armenia
- Australia
- Austria
- Azerbaijan

... Russia, Turkey, Africa (CERTA)
Asia Pacific
Germany, Austria, Switzerland (DACH)
India
Japan
Latin America
Southern Europe

	Aruba Worldwide Education Services	AVT Technology Solutions	Computer Data Inc
Entire Geography	<ul style="list-style-type: none"> <li>✓ Sales Training</li> <li>✓ Technical Training</li> </ul>	<b>United States</b> <ul style="list-style-type: none"> <li>✓ Sales Training</li> <li>✓ Technical Training</li> </ul>	<b>United States</b> <ul style="list-style-type: none"> <li>✓ Sales Training</li> <li>✓ Technical Training</li> </ul>
<a href="#">View available courses</a>	<a href="#">View available courses</a>	<a href="#">View available courses</a>	No courses available
Hewlett Packard Enterprise Learning WW	HPE Education Services (NA)	HPE Tech Pro University	Ingram Micro Corp



# ACCESS NEW CONTENT

## HPE sales certifications section

**GET MORE OPPORTUNITIES AND MORE RELEVANCE WITH HPE CERTIFICATIONS**

Thanks to HPE sales certifications, over 85% of learners anticipate an increase in their sales funnel\* and another 75% will apply learning to their job within the next week or month.\*\*

\* FY22 HPE sales certifications training post survey, 2022

### HPE SALES CERTIFICATIONS

Advance your career through certifications. With HPE certifications, you choose your path. Technically focused or sales focused. Select the area you're interested in.

Technical certifications

Technical certifications

Sales certifications

Sales certifications

**PROGRAM OVERVIEW**

**ACCESS HPE SALES PRO**

**SHOWCASE YOUR CERTIFICATION**

With HPE Sales Pro, you get access to innovative sales training and enablement—all in one place—designed to help you expand your and grow your pipeline. It aggregates all the innovative sales enablement and tools in one experience that you can access anytime, anywhere.

"You never stop learning. Whether you are new to the channel or an industry veteran, HPE Sales Pro delivers all that you need to stay current. Continuous learning is essential and I for one always look forward to courses available on HPE Sales Pro."

**STUART WAREHAM,**  
HPE GreenLake Commercial Lead, Westcoast Technology Solutions

### SALES CERTIFICATIONS

Choose your path with HPE certifications. Technically focused or sales focused. Select the certification you're interested in.

**PROGRAM OVERVIEW**

**ACCESS HPE SALES PRO**


**SHOWCASE YOUR CERTIFICATION**


**YOUR TIME TO SHINE**

Certification digital badges verify your certification is genuine and are a great way to show others the HPE-based skills and knowledge you have obtained. Keep it up out for your badge and tell the world about your achievement!


**Learn more:**

- Review the [list of the active certifications](#) currently supported by a digital badge.
- Visit our digital badge provider platform, [Credly](#), to find active job listings from employers looking for the HPE skills you've obtained.
- [Click here](#) to be the most commonly asked questions about the HPE digital badge program.







1. Get congratulated! You'll receive a complimentary email from HPE.



2. Receive your notification! You will also receive an email from our digital credential provider Credly. [Click here](#) to learn more about Credly.



3. Accept your digital badge! Click the Accept your badge button. If you already have an account on Credly, sign in to your account. Otherwise, you'll be guided to create one.




4. Share your digital badge! Update your LinkedIn profile, share your badge on LinkedIn, Facebook, and add your badge to your email signature.

**HPE**

1-2 business days after earning your certification

**CREDLY**

8-10 business days after earning your certification




**HPE Sales Pro**

Get trained to provide insights to your customer. You'll increase your win rates by 23%.\*


Go to [HPE Sales Pro](#) (login required)

\*CSO Insights, 2018-2022 Sales Performance Report



**What's in it for me**

- HPE Sales Certifications to equip you with the questions, skills, and knowledge to deliver the right HPE technologies
- Skills and portfolio training focused on what to sell and how to sell it
- On-the-go learning displaying short, engaging modules, including videos, podcasts, and gamification



**You'll love it because...**

- it makes it easy for you to fit designed to grow sales
- it offers engaging content and training, including soft skills, your sales role and area of sale
- it delivers a mobile experience, your on-the-go lifestyle

[Take a tour](#). 00002.000

## Get certified process (technical certifications)

### SET YOURSELF UP FOR SUCCESS

Deciding to become certified is a major undertaking. It's important to be realistic about the commitment you're about to make before going any further.

Follow this process to set yourself up for success. It will help you select the certification you need based on your current skills and future career plans.



- 1. Start your journey**

Once registered, your first step is to determine what your qualifications are and what additional expertise is required to be certified.

**Register for our program**

  - [Get started](#)
  - [Join HPE Tech Pro](#) (optional)

**Register for your certification**

  - Review the paths ([AA](#)—[US Letter](#)) to go through the certification levels in your chosen technology
  - Check the certifications requirements ([partners/customers](#) - [HPE employees](#)) then register for the right certification\* for you
- 2. Prepare for your exam**

Schedule time to study and train. Whether you like traditional classrooms or prefer to work online at your own pace, choose the training format that fits both your life and learning style.

**Instructor-led training (ILT)**

  - [View all ILT certification training courses](#)
  - [Search for a training](#)

**Self-directed training**

  - [View all web-based training \(WBT\) certification training courses](#)
  - [Search for a training](#)
  - Use hands-on labs, study guides, and practice tests with [HPE Press](#)
- 3. Get certified**

A certification exam tests both the knowledge developed from your past practical experience and the topics covered by multiple training courses. Review the following pages to get ready to pass your exam:

  - [Exam policies](#)
  - [Exam prerequisites](#)
  - [Buy exam vouchers](#)
  - [Register for your certification exam](#)
- 4. Excel**

Now that you're certified, it is your time to shine and showcase your accomplishment. [See how](#).

Are you already certified? Whether you hold an HPE or Aruba certification, check how to stay current with your certification. [See how](#).

Go back to [HPE Tech Pro for continuous learning](#).

# NAVIGATE THROUGH OUR HOMEPAGE (1 OF 2)

Hewlett Packard Enterprise | Cloud Services | Software | IT Infrastructure | Technology Services | Support | Shop | All HPE | CONTACT

Overview | Get started | Training | Technical certifications | Sales certifications | Communities and programs | Resources | Follow us | Site Language: English

## WELCOME TO CERTIFICATION & LEARNING

where you can get MORE with HPE and Aruba certifications.

**MORE confidence**  
91% of IT-certified professionals are more confident<sup>1</sup>

**MORE opportunities**  
Over 85% of learners<sup>2</sup> anticipate an increase in their sales funnel.

[Technical certifications video ->](#)

### WHAT'S NEW

- A new, improved online experience**  
The Certification & Learning site got a facelift! Learn how to navigate through the site.  
[Infographic ->](#)
- HPE Product Certified - OneView [2022]**  
Demonstrate your HPE OneView expertise to your customers by earning this new certification.  
[Learn more ->](#)
- New: Creating HPE Microsoft Solutions**  
Earn this new Workload Solutions by learning how to leverage HPE software-defined infrastructure solutions that include Microsoft products.  
[Learn more ->](#)

### GET CERTIFIED

Looking to design, deploy, manage, and sell HPE products and solutions? Become certified! We offer credentials as well as three primary certifications achievable by partners, unaffiliated consultants, customers, and HPE employees.

**WHY GET CERTIFIED?**

- EARN YOUR TECHNICAL CERTIFICATION**  
Advance through multiple levels with two types of technical certifications: career certifications ranging from entry level to highly experienced and product certifications designed for all levels.  
[Watch the video ->](#)  
[Read the brochure ->](#)
- EARN YOUR SALES CERTIFICATION**
- EARN YOUR CREDENTIAL**

**Find your technology of interest**  
28% of all IT certifications earned in 2020 were in cloud computing—representing a 164% growth from 2019—and 15% were in network and wireless.  
What about your technology of interest?  
[Certification portfolio ->](#)

Use the anchors to quickly navigate through the page

Read the latest news about Certification & Learning

Use this carousel to access new and updated content:


- Why get certified
- Earn your technical certification
- Earn your sales certification
- Earn your credential

# NAVIGATE THROUGH OUR HOMEPAGE (2 OF 2)

## UPSKILL WITH TRAINING

Whether you decide to prepare for your next certification or want to stay in the know, our training courses are designed to help you acquire the fundamental skills with the latest IT technology or sales approaches. Choose the training format that fits your learning style.

**The top motivation behind IT certification is a desire to upskill and keep up with advances in technology**



**73%**  
of candidates\* pursued IT certification to obtain necessary skills and enhance job performance.

\*Pearson VUE survey, 2021 Value of IT Certification Report

### Training classes

Find a convenient class delivered virtually or in-person.

[Search for a training ->](#) [View all certification training courses ->](#)

### Local learning opportunities

Find the Training Delivery Partners and training offerings available in your region.

[Find a class near you ->](#)

### Self-directed learning

Access hands-on and self-directed labs, study guides and official practice exams.


[Learn more about HPE Press ->](#)

## MORE LEARNING

See the learning programs available for you, based on your profile.

[HPE PARTNERS](#) [CUSTOMERS](#) [HPE EMPLOYEES](#)


### COMMUNITIES



#### HPE Tech Pro

Join this free, exclusive, global technical community for partner solution architects and HPE premium professionals to connect, learn, and grow together. Everything you need to design solutions is in one place.

[Join now ->](#)




#### Aruba AirHeads

Join an interactive community of 120,000+ customers, partners, employees, industry experts, and enthusiasts to voice product and service questions, find solutions to your challenges, and share ideas, opportunities, and best practices.

[Join now ->](#)


### ENABLEMENT PROGRAMS



#### HPE Sales Pro

Access innovative sales training and enablement—all in one place—designed to help you expand your skills and grow your pipeline.


[Join now ->](#)



#### HPE service delivery qualifications


Get an HPE service delivery qualification to be able to deliver HPE Pointnext Services as an authorized HPE Partner Ready Delivery partner. A qualification defines the training and testing requirements to deliver service and support for the HPE portfolio through a high-quality customer experience.

[Go now ->](#)



#### HPE Education Services

Access, develop, and enhance your skills through HPE Education Services.



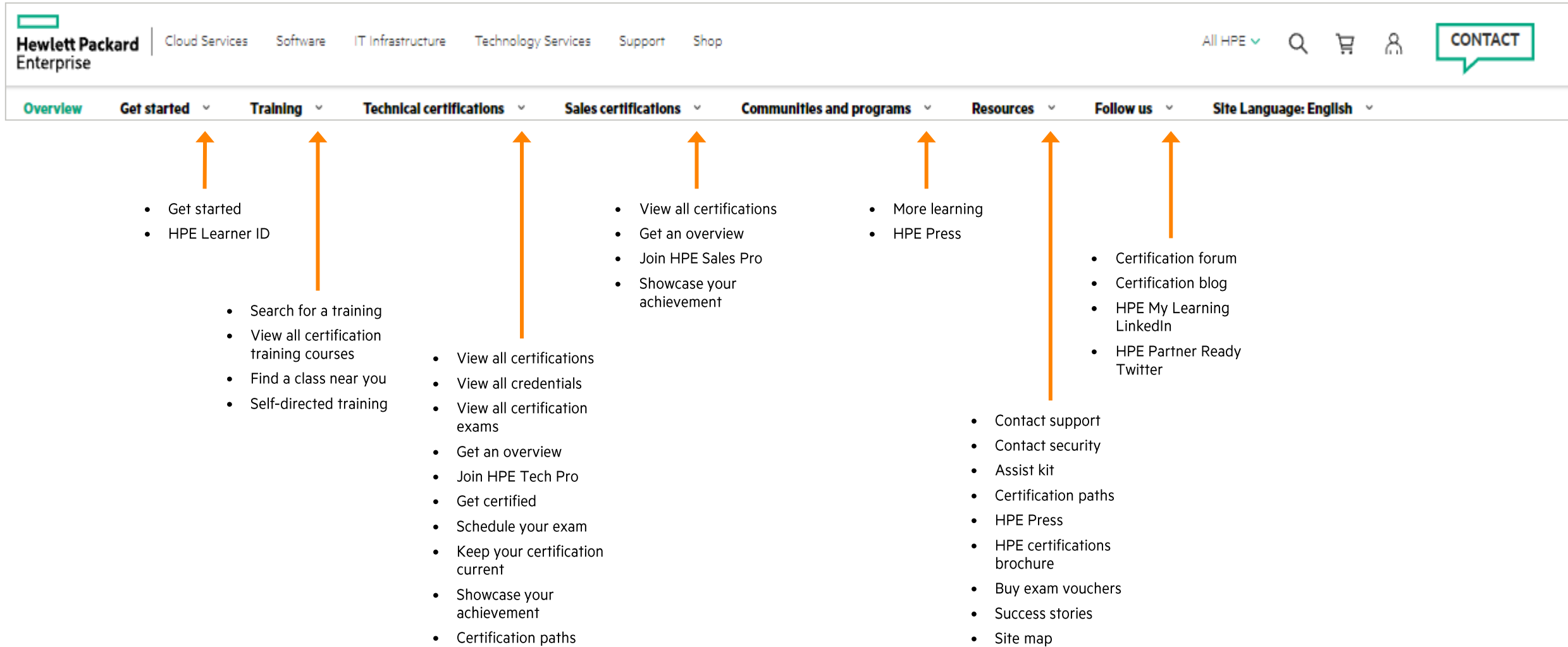
#### Aruba Education Services

Access, develop, and enhance your skills through Aruba Education Services.

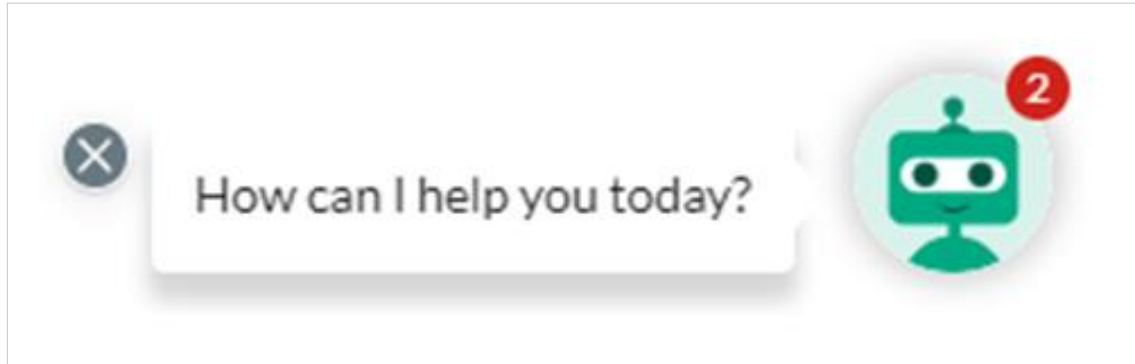
← Find the training format that is right for you.

← Access additional enablement platforms based on your profile (partner, HPE employee, customer).

# ...AND THROUGH THE WHOLE SITE

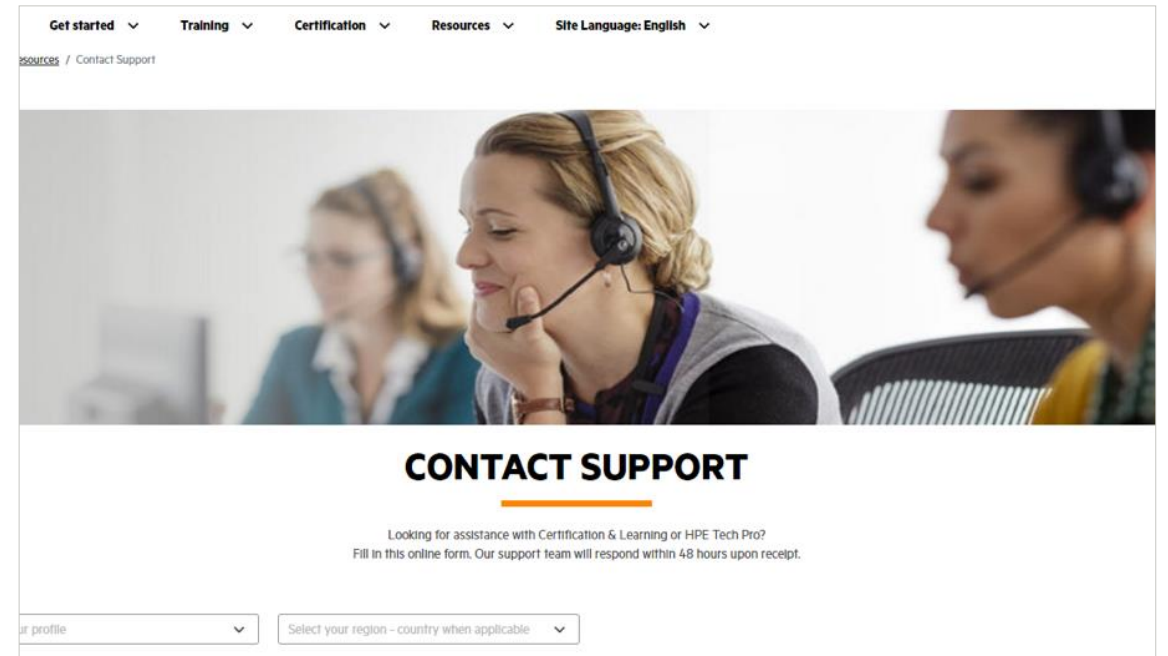


# CONTACT OUR SUPPORT IF YOU NEED HELP



## Chat with the support team (Monday–Friday)

Click on the robot icon shown on every page of the site (bottom right) and answer a few questions. If you don't find the information you're looking for, you'll be able to chat with the team.



## Fill in the [online form](#) (Resources > Contact Support)

Our support team will respond within 48 hours upon receipt.



**VISIT THE SITE TODAY!**

[hpe.com/ww/certifications](https://hpe.com/ww/certifications)

**THANK YOU**

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