



Hewlett Packard
Enterprise



Continuous learning: The key to your organization's success

Top Knowledge Credit recommended training

July 2018

Handout

For HPE and Channel Partner internal use only

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The courses listed below are based on HPE's ongoing internal sales training and focus on key HPE strategic initiatives and highlight our latest solutions and services. Available to all partners, access to the newest content means better training alignment across HPE sales and partners.

For partners with continuous learning requirements, these courses are eligible for Knowledge Credits. For more information on Knowledge Credits and regional requirements, see mylearninghpe.com/knowledgecredits.

To access these courses, either click on the course name below or log into your account on [MyLearningHPE](#) and under the Training tab choose The Learning Center. From The Learning Center, you can search for individual courses using the Course ID.

Data Center¹

Course name	Credits	Sales or technical	Duration (min)	Course ID
<u>How to Sell HPE ProLiant MSFT Azure Stack with Gen10</u>	1	Sales	18	01119085
<u>HPE FlexFabric upgrade the core campaign – Sales overview</u>	1	Sales	30	01119204
<u>HPE InfoSight Overview</u>	1	Sales	9	01114132
<u>HPE ProLiant for Microsoft Azure Stack</u>	1	Sales	23	01118985
<u>HPE Storage: May 7 NPI – Inside Sales Training for Next Generation HPE Nimble Storage</u>	1	Sales	12	01116596
<u>HPE Storage: May 7 NPI – Learn about HPE's Industry's most effective capacity guarantee</u>	1	Sales	9	01116606
<u>HPE Storage: May 7 NPI – Next Generation HPE Nimble Storage Overview</u>	1	Sales	24	01116601
<u>Introducing the HPE ProLiant DL325 Gen10 Server</u>	1	Sales	13	01119633
<u>MCSx86 Solutions and Services Update (webinar replay)</u>	2	Sales	52	01119206
<u>Positioning HPE HCI and External Storage Portfolio</u>	1	Sales	18	01118134
<u>Selling Value - HPE InfoSight Predictive Analytics ChalkTalk</u>	1	Sales	6	01119882
<u>Simplifying Hybrid IT with HPE SimpliVity</u>	1	Sales	25	01118777
<u>Simplifying Hybrid IT with HPE SimpliVity 2600</u>	1	Sales	20	01119092
<u>What is the buzz in HPC at ISC 2018</u>	1	Sales	18	01119914
<u>What's new with HPE OneView 4.1</u>	1	Sales	17	01119100
<u>Why HPC Apollo 70?</u>	1	Sales	15	01117659

¹ New for FY18, the Knowledge Credit requirements by specialization have been simplified. We have combined the requirements for Data Center Networking, Server and Storage specializations into one category called Data Center.

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