HPE Solution Certified – HPE GreenLake

This certification is specifically designed for HPE channel partners and verifies that you can identify and qualify HPE GreenLake opportunities as well as size, design, and quote HPE GreenLake solutions.

Earning this certification will help you:
- Understand the demand for hybrid cloud and how HPE GreenLake helps meet that demand from customers
- Qualify the HPE GreenLake customer and identify the solutions and services HPE Partners can offer at each stage in the HPE GreenLake solution lifecycle
- Understand the HPE GreenLake sales process, the tasks involved, and who is responsible for each task
- Qualify and register an HPE GreenLake deal
- Configure and quote HPE GreenLake solutions using HPE GreenLake specific tools
- Propose an HPE GreenLake solution to a customer and how to create an SOW
- Implement and deliver an HPE GreenLake solution and manage change orders

Save up to 45% on this certification with HPE Certification Advantage Program.

Why earn this certification?

- Differentiate yourself as a valuable advisor who identifies and qualifies sales opportunities, providing the right as-a-service solutions your customers need.
- Demonstrate your ability to meet your enterprise customers' needs and requirements.
- Enhance your career and job satisfaction as an HPE-certified solution professional.

Candidate

Typical candidates for this certification are HPE channel partners in a presales role.

Skill level

Master

Steps to acquire this certification

Before you begin

Acquire access to The Learning Center and get an HPE Learner ID. If this certification requires a written or online exam (HPE0 or HPE6 or HPE2), then create a user profile with Pearson VUE, our exam vendor for proctored/online exams. Practical exams (HPE1 or HPE0-AxxxP) are delivered through PSI or Aruba Education Services, therefore no Pearson VUE user profile is required.

Step 1: Register or apply for this certification

Register for this certification in The Learning Center. This will make your progress toward this certification more visible within your learner transcripts and the HPE Learning Management Systems.

Step 2: Verify and complete all prerequisites and requirements for your chosen path:

Requirements for candidates new to this certification

There are no prerequisites for this path.

Complete:

Exam #	Exam name	Register for exam
HPE2-B07	HPE GreenLake Solutions	Register

Recommended Training

Course #	Course Name	Format – Typical duration	Register for course
Training for Exam HPE2-B07: HPE GreenLake Solutions			
0001207240	HPE GreenLake Solutions, Rev. 24.11	WBT-PDF – 5 hours	Register

WBT = Web Based   ILT = Instructor Led   VILT = Virtual Instructor Led   VCR – Virtual Class Recorded   SCA = Special Course or Activity

Requirements for recertification
You must have:
- HPE Solution Certified – HPE GreenLake

Complete:

Exam #	Exam name	Register for exam
HPE2-B07	HPE GreenLake Solutions	Register

Recommended Training

Course #	Course Name	Format – Typical duration	Register for course
Training for Exam HPE2-B07: HPE GreenLake Solutions			
0001207240	HPE GreenLake Solutions, Rev. 24.11	WBT-PDF – 5 hours	Register

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Digital Badge

Based on the Open Badges Standard, digital badges are online representations of your HPE certifications. Each badge is unique to you. Once you accept and place your badge online—in LinkedIn, Twitter, your email signature, for example—clicking on the badge sends the viewer to a custom verification page that includes your name, HPE certification(s) held, and the skills and capabilities required of the certification. Click here for more information on HPE digital badges.

For more information

Contact our program

Information is as of March 2024, Revision 1