



# HPE Edge-to-Cloud Platform Certified - HPE GreenLake Solutions (inactive on June 03, 2024)

This certification verifies that you can help identify and qualify HPE GreenLake opportunities as well as size, design, and quote HPE GreenLake solutions.

It validates that you understand:

- The as-a-Service opportunity and the benefits it provides for customers and partners.
- How to qualify the HPE GreenLake customer and identify the steps of the HPE GreenLake sales process throughout the entire customer lifecycle.
- How to determine which HPE GreenLake solution option to offer to customers.
- Sizing, designing, quoting, and proposing an HPE GreenLake solution using HPE GreenLake specific tools.
- Building the business case for an HPE GreenLake solution in technical and financial terms.

## Why earn this certification?

By earning this certification, you will be able to:

- Validate the opportunity and qualify customers for HPE GreenLake solutions.
- Identify and describe the options for HPE GreenLake solutions.
- Design HPE GreenLake Solutions.
- Propose HPE GreenLake Solutions.

## Candidate

Typical candidates for this certification are HPE Presales Professionals employees and contingents.

## Skill level

Foundational

## Steps to acquire this certification

### Before you begin

Acquire access to [The Learning Center](#) and get an [HPE Learner ID](#). If this certification requires a written or online exam (HPE0 or HPE6 or HPE2), then create a user profile with Pearson VUE, our exam vendor for proctored/online exams. Practical exams (HPE1 or HPE0-AxxxP) are delivered through PSI or Aruba Education Services, therefore no Pearson VUE user profile is required.

### Step 1: Register or apply for this certification

[Register for this certification in The Learning Center](#). This will make your progress toward this certification more visible within your learner transcripts and the HPE Learning Management Systems.

### Step 2: Verify and complete all prerequisites and requirements for your chosen path:

#### Requirements for candidates new to this certification

There are no prerequisites for this path.

**Complete:**

Exam #	Exam name	Register for exam
HPE0-G02	HPE GreenLake Essentials for HPE Presales (internal HPE only) (inactive)	N/A

**Recommended Training**

None

**Requirements for recertification**

You must have:

- HPE Edge-to-Cloud Platform Certified - HPE GreenLake Solutions (inactive)

**Complete:**

Exam #	Exam name	Register for exam
HPE0-G02	HPE GreenLake Essentials for HPE Presales (internal HPE only) (inactive)	N/A

**Recommended Training**

None

## Digital Badge

Based on the [Open Badges Standard](#), digital badges are online representations of your HPE certifications. Each badge is unique to you. Once you accept and place your badge online—in LinkedIn, Twitter, your email signature, for example—clicking on the badge sends the viewer to a custom verification page that includes your name, HPE certification(s) held, and the skills and capabilities required of the certification. [Click here](#) for more information on HPE digital badges.

# For more information

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Information is as of May 2024, Revision 2