HPE Sales Certified – Aruba Products and Solutions

This certification validates that you can identify key vertical Aruba solutions by being able to describe, position, and have an understanding of:

- Industry trends at the network edge
- Aruba Edge Services Platform (ESP) and strategy
- Aruba financial and consumption flexibility
- Aruba Cloud solutions, Aruba AIOps, and Aruba Zero Trust Security
- Aruba Unified Infrastructure in the campus, data center, and branch.
- Aruba SMB solutions

This certification will also help you understand the opportunity that comes from selling Aruba solutions.

Why earn this certification?

Understand and describe:

- Industry trends at the network edge
- Aruba Edge Services Platform (ESP) and strategy
- Aruba financial and consumption flexibility
- Aruba Cloud solutions, Aruba AIOps, and Aruba Zero Trust Security
- Aruba Unified Infrastructure in the campus, data center, and branch.
- Aruba SMB solutions

Candidate

Typical candidates for this certification are channel partners or HPE sales team members looking to expand their sales opportunities with Aruba and build their sales pipeline.

Skill level

Sales

Steps to acquire this certification

Before you begin

Acquire access to The Learning Center and get an HPE Learner ID. If this certification requires a written or online exam (HPE0 or HPE6 or HPE2), then create a user profile with Pearson VUE, our exam vendor for proctored/online exams. Practical exams (HPE1 or HPE0–AxxxP) are delivered through PSI or Aruba Education Services, therefore no Pearson VUE user profile is required.

Step 1: Register or apply for this certification

Register for this certification in The Learning Center. This will make your progress toward this certification more visible within your learner transcripts and the HPE Learning Management Systems.

Step 2: Verify and complete all prerequisites and requirements for your chosen path:

Requirements for candidates new to this certification

There are no prerequisites for this path.

Complete:

Exam #	Exam name	Register for exam
HPE2–W07	Selling Aruba Products and Solutions (inactive)	N/A

Recommended Training
None

Requirements for recertification
You must have:
- HPE Sales Certified – HPE Aruba Networking Solutions

Complete 1 of these:

Exam #	Exam name	Register for exam
HPE2–W07	Selling Aruba Products and Solutions (inactive)	N/A
HPE2–W02	Selling Aruba Products and Solutions (inactive)	N/A

Recommended Training
None

Digital Badge
Based on the Open Badges Standard, digital badges are online representations of your HPE certifications. Each badge is unique to you. Once you accept and place your badge online—in LinkedIn, Twitter, your email signature, for example—clicking on the badge sends the viewer to a custom verification page that includes your name, HPE certification(s) held, and the skills and capabilities required of the certification. Click here for more information on HPE digital badges.

For more information
Contact our program

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