HPE Sales Certified – Edge-to-Cloud Solutions [2021]

This certification verifies that you can identify HPE sales opportunities from the edge to the cloud. You will learn to uncover opportunities for HPE as-a-Service solutions as well as expand your sales pipeline for HPE opportunities in the midmarket and enterprise. You will have an understanding of:
* The unprecedented market, technology, and procurement trends that are impacting customers today
* How HPE is uniquely positioned to address these trends
* How to partner with HPE to deliver as-a-Service solutions
* Expanding your HPE infrastructure sales in the midmarket and enterprise.

Why earn this certification?

You will have an understanding of:
* The unprecedented market, technology, and procurement trends that are impacting customers today
* How HPE is uniquely positioned to address these trends
* How to partner with HPE to deliver as-a-Service solutions
* Expanding your HPE infrastructure sales in the midmarket and enterprise.

Candidate

Typical candidates for this certification are customer-facing HPE and partner sellers.

Skill level

Sales

Steps to acquire this certification
Before you begin

Acquire access to The Learning Center and get an HPE Learner ID. If this certification requires a written or online exam (HPE0 or HPE6 or HPE2), then create a user profile with Pearson VUE, our exam vendor for proctored/online exams. Practical exams (HPE1 or HPE0-AxxxP) are delivered through PSI or Aruba Education Services, therefore no Pearson VUE user profile is required.

Step 1: Register or apply for this certification

Register for this certification in The Learning Center. This will make your progress toward this certification more visible within your learner transcripts and the HPE Learning Management Systems.

Step 2: Verify and complete all prerequisites and requirements for your chosen path:

Requirements for candidates new to this certification (WBT)

There are no prerequisites for this path.

Complete:

Item Type	Item #	Item name	Register for item
Course	0001133517	Selling HPE Edge-to-Cloud Solutions, Rev. 20.41 (inactive)	N/A

Recommended Training
None

Requirements for candidates new to this certification (ILT/VILT)

There are no prerequisites for this path.

Complete:

Exam #	Exam name	Register for exam
HPE2-E75	Selling HPE Edge-to-Cloud Solutions (inactive)	N/A

Recommended Training
None

Digital Badge
Based on the Open Badges Standard, digital badges are online representations of your HPE certifications. Each badge is unique to you. Once you accept and place your badge online—in LinkedIn, Twitter, your email signature, for example—clicking on the badge sends the viewer to a custom verification page that includes your name, HPE certification(s) held, and the skills and capabilities required of the certification. Click here for more information on HPE digital badges.

For more information
Contact our program

Information is as of November 2020, Revision 1